



- **What is new in Version 2011**

There are some new reports included and there is continuing development of Project Costing which is now an effectively a fully fledged Job Costing module that is bundled in Line 50 for free!

However, of particular note are the following.

- **Sage 50 Mobile V 2**

Now with read/write capabilities, this new version of Sage 50 Mobile adds to the existing features and now includes the functionality to create Sales Orders, Invoices and Quotations. Providing many benefits to business owners, managers and on the ground employees alike, Sage 50 Mobile is also now compatible with iPhone iOS3 & iOS4, as well as BlackBerry models Pearl 3G and 9700.

We, at Compuland, have used this ourselves and it is excellent facility. I have to admit that it is still a product in development and there is still a wish list for Sage Mobile. But the fact that it is a "free" we cannot be too critical!

Check out <http://www.mediaconcepts.ie/sage/> for a short video.

- **Bank Reconciliation Improvements**

Now includes the ability to post adjustments into an active bank reconciliation in the form of customer receipts and supplier payments. It also gives the user the ability to 'send to excel' and to also print a detailed retrospective bank statement and new Bank Reconciliation report.

- **Sage Pay Integration**

With a customer's web store, enabling faster secure online card payment processing. Sage Pay integration allows customers using Sage Pay to download their transactions into Sage 50 Accounts for reconciliation, creating invoices and more. There are also several layouts specifically designed for Sage Pay customers (e.g. letters, statements, invoices etc)

- **E-mailing of Documents**

Any document generated from Sage 50 can be directly sent to email using Microsoft Outlook or an Internet e-mail service (e.g. Google Mail). Specific layouts for e-mail automatically pick up the e-mail address stored on a customer or supplier record. This helps save time and increase efficiencies.

From discussions with client I am surprised at how many companies are NOT using this Email facility for Invoices and Statements. I agree that this is a "painful" project to set up. But once set up this will save you many hours of work each month and save you cash. If you need any advice or help in setting up this facility then please let me know as we may be able to import some of these details from Outlook or some other database.

- **Citrix Capability**

When Sage 50 Accounts 2011 is installed in a Citrix environment, the person installing it has the ability to configure the setup so that key locations (which they are unable to do with current network

versions) can be defined. Locations include: data path, reports, companies files and 'ini' file. This allows each user to define their locations for these files and their own unique settings, which they will use in Sage 50 Accounts each time they subsequently login.

- **Favourite Views**

Customers can set the software so that when it opens, it displays the area they use most often - saving them time. Customers can also set their financial ledgers to display in list form, as a process map, or as dashboard information.

- **On a different issue but still related to Sage.**

Back UP!

Online backup and more importantly Automatic Online Backup is increasing in market share all the time. It appears that even clients that have full Back up systems are ADDING online back up for security purposes.

One advantage to Online Backup that a client pointed out to me is that once the backup is in "A Cloud" it can be accessed from anywhere. So if you want to review Sage at home, or if you have a colleague that works from home etc then they can access the data via the cloud. Another point to note is that online backup is almost half the cost of what it was 12 months ago!

Finally,

Please note that as pointed out previously, if you are on version 12 or older your product will no longer be supported by Sage. What this means is that if your data ever gets corrupted or has errors then these issues will NOT be fixed and you may lose all your Accounts data!. Also if your upgrade plan covers a gap between a few versions then the labour involved with this work is usually no more than an hour or so. But if it is covering version 12 or older you will be quickly requiring almost a complete days labour for this work.

Also can I ask that if Sage is NOT giving you the information that you require or you think that the product is not supporting you to make business decisions then please call us. Our role in this process is to help customise the product to suit your needs.

Best Regards

Mike



This email was sent to you using the new Microsoft Online Services & Exchange Online system (to be renamed Office 365 next month by Microsoft).

For a sample of types of companies that have made the switch, check out :-

<http://office365.microsoft.com/en-US/online-services.aspx#> and select "Play Video"
and [Kraft Foods & Novartis](#) or [Coca-Cola](#)

- * Get email traffic off your server and extend the life of your server
- * Access to your MS Outlook wherever you are based
- * Full MS Outlook integration with Mobile Devices
- * Pricing includes SPAM & VIRUS protection.
- * Pricing starts from €3.50

<http://www.youtube.com/watch?v=GQUTLMt3YOs>

If you need more information or would like Compuland to set this facility up for you then please contact us.

www.compuland.ie or phone 021 4544 144